



Souhail Tebib

Commercial Head, Biocon Biologics – AFMET

Souhail Tebib is the Commercial Head for Africa, Middle East, Turkey (AFMET) at Biocon Biologics. He joined Biocon Biologics in January 2024, and has been instrumental in navigating the complexities of the regional markets and ensuring that the company's high-quality biosimilars are accessible to patients, contributing to our mission of transforming healthcare globally.

With a career spanning nearly 30 years, he has built a reputation for his strategic vision and commitment to enhancing healthcare access across the African and Middle Eastern territories. His leadership is characterized by a strong focus on patient-centric strategies and



collaboration with local partners to ensure that high-quality biosimilars are accessible to those in need.

Souhail began his professional journey at Pfizer, where he was Director of the Pharmaceutical Division.

Before joining Biocon Biologics, Souhail held the position of President of Viatris Morocco, where he spearheaded operations in North Africa and Egypt. Under his leadership, the region achieved remarkable milestones, notably securing regulatory approvals for pioneering biosimilars such as Trastuzumab. His strategic initiatives not only disrupted key markets like Morocco and Tunisia but also significantly expanded access to crucial treatments for breast cancer patients.

Souhail holds a PhD in Pharmacochemistry from the Pharmacy University Strasbourg, France.

Email: souhail.tebib@biocon.com